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10/24/02

George S. May International Company
3750 South Jones Blvd.
Las Vegas, NV 89103

To Whom It May Concern:

This letter is to express my appreciation for the work the George S. May Company has provided us. Our company was very unorganized and spending a lot of time doing things that cost us money, but we had no way of knowing how much since we were not tracking our job cost. We did not have a system for estimating, so none of our quotes were consistent nor did we have a way of determining if our numbers were including a profit.

Thanks to your team we identified over \$190,000.00 in savings through your recommendations and now know the value of running our business in a systematic way. We realize that we need to follow the new procedures we developed with you, to keep this money in our bottom line.

We are very satisfied with the work your company has done for us and have seen a complete change in attitude among our employees. I would not hesitate to recommend you to any of my business associates as I can see how your dedication has resulted in a new and improved way of doing business.

I would personally like to especially thank Hilda Cadenas for being the inspiration and driving force that will help our business successfully conquer that level of growth.
God Bless America and God Bless George S. May

Sincerely,

A handwritten signature in black ink, appearing to read "Mark D. Smith", written over a horizontal line.

Mark D. Smith
President